

# *in action*

The newsletter of  
ACO Polycrete Pty Ltd

## NEW HEAD AT ACO POLYCRETE

Mr David Eisenhuth has joined **ACO** Polycrete as Managing Director.

Mr Eisenhuth worked previously at Cadillac Plastics Australia, for eleven years, in various divisions and senior management positions. His last role was General Manager of the Australian Operation, for three years. Mr Eisenhuth brings to **ACO** a diverse knowledge of General Management experience with a special interest in Sales and Marketing, focusing on Customer Service.

"**ACO** is a company with significant growth potential," said David Eisenhuth, "I am excited to be joining this global company who are leaders in their field. The personnel are extremely motivated and positive in their approach to their respective roles and demonstrate a true understanding of customer service."

"The product ranges, have several features and advantages that set **ACO** apart from the competition," added Mr Eisenhuth.

Mr Eisenhuth's plans are to continue the excellent sales growth of the past three years and the expansion of **ACO** into new market areas in Australia and abroad. The drive to continually improve customer service is a priority, in an effort to exceed our customers' expectations in regard to supply of quality product on time, every time. There will be an emphasis on the training and development of existing personnel, to ensure the expansion of ACO Polycrete continues.



David Eisenhuth reports to Derek Humphries who has taken up a new role in the USA, heading up the **ACO** Pan Pacific Group of Companies.

## BACK TO SCHOOL

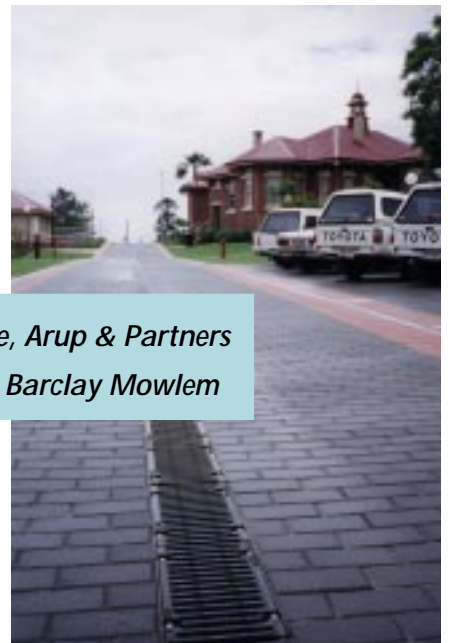
The Queensland branch of **ACO** have been back to school.

Recently, Stage II of the Ipswich Campus of Queensland University was completed. The specifier required a line drainage system to ensure a continuous collection of water from the main thoroughfare.

Barclay Mowlem installed the system of 125 metres of **ACO DRAIN S200** channel with ductile iron grating. The S System includes 8 lock down bolts per metre, ensuring a safe loading of up to 900 kN.

*Specifier: Ove, Arup & Partners*

*Contractor: Barclay Mowlem*



Visit ACO at Interbuild. Stand C35.

# FIT FOR A QUEEN

Following a \$25 million facelift, the Queen Street Mall in Brisbane is being heralded by retailers and shoppers alike for its spectacular revamp.

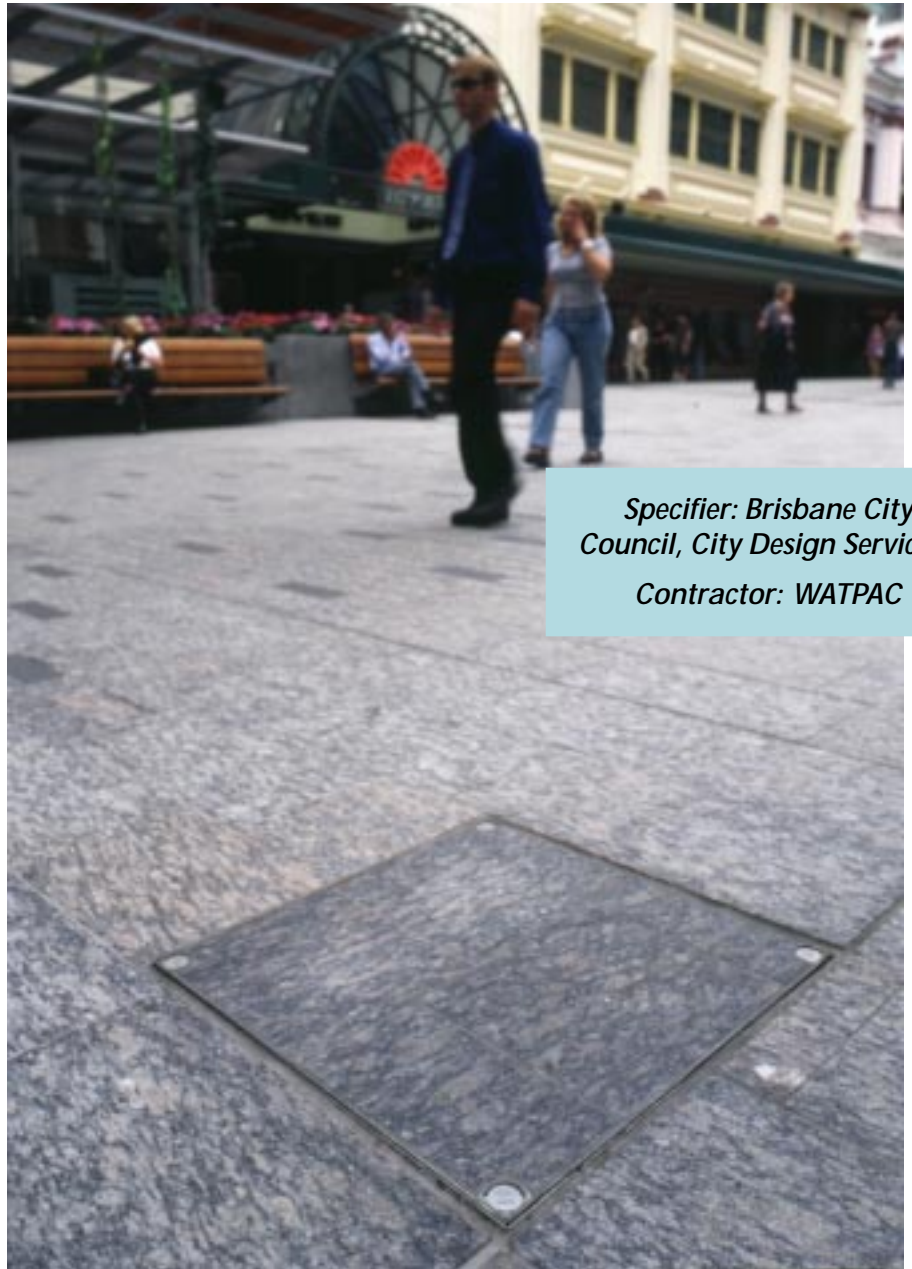
Construction of the mall took 10 months to complete and 150,000 man-hours by 1,200 construction workers. The redevelopment of the mall resulted in the use of:

- 10,500 square metres of Mt Isa granite paving
- 510 cubic metres of concrete.
- 4,350 square metres of roof sheeting.
- 18,000 metres of timber battens.
- 245 tonnes of steel.
- 14,000 bolts.
- 70 self amplified speakers.
- 4,000 trees, shrubs and flowers.

(Source: The Courier Mail)

*“Bespoke manufacture of the grating met the needs of loading and appearance.”*

As a result of the refurbishment, all existing service and access points needed to be replaced. **ACO ACCESS COVERS** with their deep, recessed pans allowed the new pavers to be laid in an uninterrupted pattern, resulting in an aesthetic finish.



*Specifier: Brisbane City Council, City Design Services*

*Contractor: WATPAC*



A line drainage system was used to allow the new pavers to be laid up against the channel. Using the **ACO DRAIN KS200 and KS100** systems with the integrally cast, stainless steel edge rail and stainless steel Heelguard grates provided the high quality, appealing result desired by the client.

The stainless steel Heelguard grating was bespoke manufactured to meet the required wheel loading, yet provide the most aesthetic appearance.



# AUSTRALIA'S FINEST

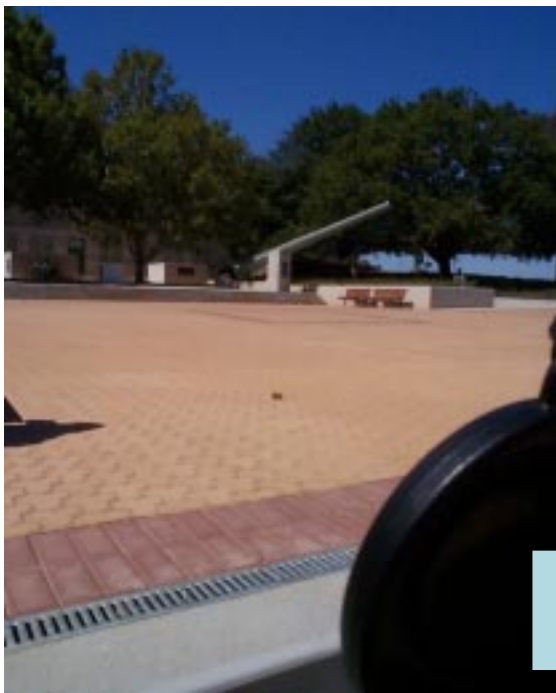
The Australian War Memorial is one of Australia's most visited attractions. Housing a huge collection of the history of Australian involvement in war, the Memorial is a sobering experience.

When additional drainage was required in various locations around the grounds, it was imperative that the design of the system be aesthetic, yet efficient.

**ACO DRAIN K100** with its unobtrusive lines and ease of installation was ideal for the application.

*Specifier: Ove Arup & Partners*

*Contractor: Urban Contractors, ACT*



The new telecommunications company PowerTel has selected **ACO CABLEMATE Type 8 Pits** for the fibre optic installation at the North Ryde Business Park.

PowerTel have also specified the **Type 8 Pits and Lockable Lids** for the remainder of the North Ryde to Sydney loop commencing in May.

**ACO** worked closely with PowerTel to provide CAD installation drawings specific to their needs. An agreed national pricing and supply schedule has also been developed for sub-contractors tendering on installation works to PowerTel.

## POWERING UP

In the throes of launching a range of products, including managed telecommunications and internet services, PowerTel is investing \$100 million during 2000.

A new fibre optic line from Sydney to Melbourne will be installed by PowerTel with anticipated completion mid year.

*Specifier: PowerTel*

*Contractor: NDC*



## SWIMMING ALONG

A new 25 metre swimming pool was included as part of the new sporting complex built at Mt Alvernia Girls College at Kedron, Queensland. The specifier required a drainage system that would capture run-off from the concourse area.

70 metres of **ACO DRAIN KS100 System** with its integrally cast,

stainless steel edge rail, installed with **resin composite grating** were

the ideal solution to ensure the drainage system was completely resistant to any pool water.

**ACO DRAIN Precast Sumps** with stainless steel grates were also used in the pool concourse area along with **ACO ACCESS Recessed Galvanised Steel Covers**.

Over forty other **ACO DRAIN Precast Sumps** with **galvanised steel grates** were used in other areas of the complex, such as under downpipes.

*Specifier: David Richards and Assoc, Hydraulics Services*

*Contractor: F K Gardner*



# THE FRUITS OF LABOUR

Heavy and frequent forklift traffic can quickly destroy any normal trench grating.

Engineers Connell Wagner specified **ACO DRAIN S100** for the Melbourne Market project.



*Specifier: Connell Wagner  
Contractor: CREMA (VIC) Pty Ltd*

*"There is a solution to draining an area subjected to frequent and heavy traffic. ACO DRAIN S System."*

The channel system was selected for its ability to withstand the brutal punishment of forklift traffic, whilst performing its primary function of drainage.

**ACO DRAIN S System** has previously been selected in this type of project for its superior ability to drain large quantities of water at optimum speed as well as withstand loadings of up to 900kN.

## ACO AT SIBEX

**ACO** recently attended SIBEX in Singapore. Operated since 1976, SIBEX is the longest running building expo in Asia.

**ACO's** presence there reinforces the company's goal to expand the export market with Australian made products.

Mr Ken Klein, National Sales Manager attended SIBEX and was delighted with the response.



"The Asian market was very impressed with the quality and variety of products we produce in Australia. The expo was successful for **ACO** in providing us with excellent sales leads and exposure of our products to visitors from more than 50 countries," stated Mr Klein.

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 **ACO Polycrete Pty Ltd**  
ACN 050 102 942  
ABN 65 050 102 942

**New South Wales Sales And Administration**  
185 Briens Road  
Northmead NSW 2152  
Telephone (02) 9630 2788  
Facsimile (02) 9630 2733  
email sales@acoaus.com.au

**Victoria & Tasmania**  
Suite 1 Gordon & Gotch House  
25 Huntingdale Road  
Burwood VIC 3125  
Telephone (03) 9808 4666  
Facsimile (03) 9808 4566  
email acovic@eisa.net.au

**Queensland**  
10 - 16 Lensworth Street  
Coopers Plains QLD 4108  
Telephone (07) 3219 6222  
Facsimile (07) 3219 6333  
email acoqld@netsprint.net.au

